



April 28 - 30, 2018 The Cosmopolitan of Las Vegas



Advanced Institute for Anesthesia Practice Management

Securing the Future for Anesthesia Practices

Conference Directors:

Charles Goodman, MD

Gary Haynes, MD, PhD

Vincent J. Vilasi, MD, MBA

Register online at www.AIAPMConference.com

Jointly
Provided by:



Conference Description



Invitation from the Conference Directors

On behalf of Tulane University Health Sciences Center and Medical Business Solutions, LLC we want to take this opportunity to personally invite you to the **Advanced Institute for Anesthesia Practice Management (AIAPM)**. The AIAPM hosts some of the finest experts in the field of anesthesia billing and management. This conference will focus on practice management issues with the goal of enlightening attendees on broader group strategy issues, including numerous talks on billing, coding and compliance. We are pleased to announce that our conference is being held at **The Cosmopolitan of Las Vegas, April 28 - 30, 2018**. Please join us for an informative meeting and exceptional educational experience.

Sincerely,

Charles Goodman, MD

Medical Business Solutions, LLC

Gary Haynes, MD, PhD

Tulane University School of Medicine

Vincent J. Vilasi, MD, MBA

Doctors Community Hospital

Course Objectives

Upon completion of this course, the participants should be better able to effectively:

1. Identify anesthesia billing compliance issues and errors, including the main compliance risk areas for anesthesia practices.
2. Explain billing and coding for pediatric anesthesia, subspecialty anesthesia, cardiac cases and acute and chronic pain management services.
3. State the specific CPT codes to enhance practice revenues and maximize reimbursement.
4. Identify practice management areas with emphasis on new technology, hospital relationships, consolidation, negotiation and strategy, and what groups will look like in the future
5. Describe the salient points of educating providers and billing companies to Governmental Quality Programs including PQRS, QCDRs, MACRA and MIPS
6. Describe how the Perioperative Surgical Home will affect anesthesia groups now and in the future.
7. Identify the new trends in the anesthesia marketplace that will allow anesthesia practices to remain viable.

Target Audience:

The target audience includes Anesthesiologists, CRNAs, Practice Administrators, Billing Managers, Professional Coders and other Allied Health Professionals.

Accreditation and Credit Designation:

ACCREDITATION

This activity has been planned and implemented in accordance with the accreditation requirements and policies of the Accreditation Council for Continuing Medical Education through the joint providership of Tulane University Health Sciences Center and Medical Business Solutions, LLC. Tulane University Health Sciences Center is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians.

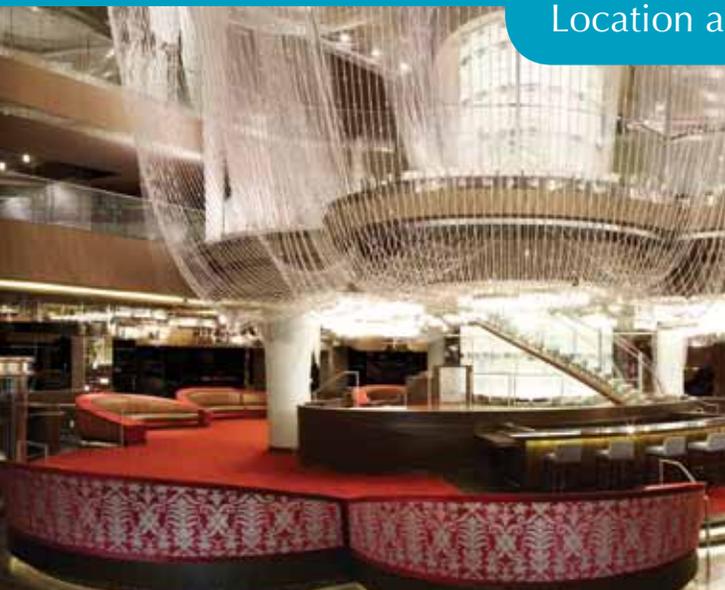
CREDIT DESIGNATION

Tulane University Health Sciences Center designates this live activity for a maximum of **20 AMA PRA Category 1 Credits™**. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

This program has prior approval of the **American Academy of Professional Coders (AAPC)** for 19 Continuing Education Units (CEUs). Granting of prior approval in no way constitutes endorsement by the Academy of the program, content or the program sponsor.

This conference has been pre-approved by the **Board of Medical Specialty Coding (BMSC)** for 18 Continuing Education Units (CEUs) towards the maintenance of the ACS-AN and/or SCP-AN credential.

Location and Accommodations



Hotel Information

The Cosmopolitan of Las Vegas
3708 S Las Vegas Boulevard
Las Vegas, NV 89109
Phone: (800) 627-7468
www.cosmopolitanlasvegas.com

This year our conference is at **The Cosmopolitan of Las Vegas**.

A block of rooms has been reserved as follows:

| Room Type *Please see Value Added Items | Thu April 26 | Fri April 27 | Sat April 28 | Sun April 29 | Mon April 30 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| City Room | \$195 | \$195 | \$195 | \$195 | \$195 |
| Terrace Studio | \$210 | \$220 | \$220 | \$210 | \$210 |
| Terrace Studio Fountain View* | \$220 | \$240 | \$240 | \$220 | \$220 |
| Terrace One Bedroom | \$210 | \$220 | \$220 | \$210 | \$210 |
| Terrace One Bedroom Fountain View* | \$230 | \$250 | \$250 | \$230 | \$230 |
| Wraparound Terrace Suite* | \$400 | \$430 | \$430 | \$400 | \$400 |

Same nightly rates are available three days before and three days after the conference subject to availability. Group rates available from April 23-May 4, 2018. Check-in time is 3:00pm and check-out time is 11:00am. **Room reservations must be made by Thursday, April 5, 2018 prior to 6:00pm (PST) to guarantee the reduced rate.** All reservations must be guaranteed with a deposit for the first night's guest room and tax. We recommend you make your reservations early to take advantage of this remarkable opportunity.

Attendees can now book for this event at 855-435-0005 (toll free). Please ensure that when calling, each attendee references the group name **Advanced Institute for Anesthesia Practice Management** and the group code, **SUFES8**.

Attendees can also book using Advanced Institute for Anesthesia Practice Management's unique passkey link <https://aws.passkey.com/go/SUFES8>.

There is a per room per night resort fee of \$25 plus tax that provides the guest with the use of resort services and amenities that are designed to enhance the guest experience.

This fee includes: high speed internet access (in-room and public areas), 24-hour fitness center access, unlimited local, toll-free and domestic long distance telephone calls (all 50 states) and tennis court access (based upon availability).

Please note: one night's room & tax will be charged as a deposit at the time of booking. Upon arrival the credit card used to reserve will need to be presented, and further authorization for the remaining room & tax plus \$50 per day for incidentals will be required. At the time of check out/departure the deposit will be credited toward the final bill and the remaining balance will be charged; any leftover authorization will be released back onto the card used at the time of check in. Should you choose to have any of your guests' room & tax charges applied to your master credit card account please let The Cosmopolitan know no later than seven (7) days prior to arrival.

Saturday April 28, 2018

| | | |
|---------|--|---|
| 6:45am | Registration | |
| 7:00am | Full Buffet Breakfast/Exhibits | |
| 8:00am | Welcome and Introduction | <i>Charles Goodman, Vincent Vilasi</i> |
| 8:10am | MACRA-Cadabra: An Update on the Quality Payment Program | <i>Emil Engels</i> |
| 9:00am | The Perioperative Surgical Home: How to Monetize the Value to Both the Anesthesia Group and the Hospital | <i>Rob Shakar</i> |
| 9:50am | Refreshment Break/Exhibits | |
| 10:30am | Anesthesia and Pain Changes for 2018 | <i>Bellinger Moody</i> |
| 11:20am | Questions and Answers | |
| 11:55am | Optional Luncheon #1 "Ask the Billing & Compliance Experts" | <i>Kelly Dennis, Devona Slater, Bellinger Moody Judith Blaszczyk, Vicki Myckowiak</i> |
| 11:55am | Optional Luncheon #2 – "Ask the Practice Management Experts" | <i>Emil Engels, Rob Shakar, Judy Semo, Mark Weiss</i> |

| Breakout Session A—Practice Management | | Breakout Session B—Billing | |
|---|--------|--|--|
| Getting Hired, Getting Fired, Selling Up, Selling Out <i>Steve Avery, Daniel Prevost</i> | 1:10pm | Navigating the Anesthesia Modifier Maze <i>Kelly Dennis</i> | |
| Maturing Market for Anesthesia M & A: Consolidation Enters the Next Phase <i>Jeff Swearingen</i> | 2:00pm | Anesthesia for Cardiac Cases: Keep Your Coding and Billing in Sync <i>Judith Blaszczyk</i> | |
| Refreshment Break/Exhibits | 2:50pm | Refreshment Break/Exhibits | |
| Exclusive Arrangements with Your Hospitals: The Negotiation Process and Strategy Considerations <i>Vicki Myckowiak</i> | 3:20pm | Anesthesia Subspecialty Billing (Thoracic, Pediatrics, Interventional Radiology, Cardiology) <i>Devona Slater</i> | |
| Questions and Answers | 4:10pm | Questions and Answers | |
| 4:45pm Wine and Cheese Reception with the Exhibitors | | | |

Tulane University Health Sciences Center and Medical Business Solutions, LLC present this activity for educational purposes only and do not endorse any product, content of presentation or exhibit. Participants are expected to utilize their own expertise and judgment while engaged in the practice of medicine. The content of the presentations is provided solely by presenters who have been selected because of their recognized expertise.



Sunday April 29, 2018

| | | |
|---|---|--|
| 7.00am | Full Buffet Breakfast/Exhibits | |
| Breakout Session A—Practice Management | | Breakout Session B—Billing |
| Why and How You Must Prepare Your Anesthesia Group for the Future <i>Mark Weiss</i> | 8:00am | Coding and Billing for Postoperative Pain Doesn't Have to Hurt <i>Devona Slater</i> |
| The Hospital and ASC Perspective: What Administrators Want from Their Anesthesia Groups <i>Judy Semo</i> | 8:50am | The Most Common Mistakes Found in Chronic Pain Audits <i>Judith Blaszczyk</i> |
| Refreshment Break/Exhibits | 9:40am | Refreshment Break/Exhibits |
| Top Ten Anesthesia Malpractice Claims and How to Prevent Them <i>Brian Thomas</i> | 10:20am | FAQs in Anesthesia Billing & Coding <i>Kelly Dennis</i> |
| Questions and Answers | 11:10am | Questions and Answers |
| 11:50am | Lunch with the Exhibitors | |
| 1:00pm | Technology's Role in Anesthesia Practice | <i>David Bergman</i> |
| 1:50pm | Evaluating the Pros and Cons of Outsourcing Your Billing Operation <i>Judy Semo</i> | |
| 2:40pm | Refreshment Break/Exhibits | |
| 3:10pm | Best Practices for Effective A/R and Revenue Cycle Management <i>Bellinger Moody</i> | |
| 4:10pm | Questions and Answers | |
| 4:45pm | Adjourn | |

Monday April 30, 2018

| | | |
|---------|---|-------------------------|
| 7:00am | Full Buffet Breakfast | |
| 8:00am | Hot Topic Potpourri: Legal Issues Affecting Anesthesia Groups and Billing Companies in 2018 | <i>Judy Semo</i> |
| 8:50am | Is There a Case on That: Lessons for Anesthesia and Pain Groups From Real Cases | <i>Vicki Myckowiak</i> |
| 9:40am | Refreshment Break | |
| 10:00am | Handling a Compliance Investigation From Notice to Overpayment Return | <i>Vicki Myckowiak</i> |
| 10:50am | Questions and Answers | |
| 11:30am | Lunch on Your Own | |
| 12:45pm | The Top 20 Coding Errors That Result in Lost Revenue | <i>Devona Slater</i> |
| 1:35pm | The Opioid Crisis: Documentation to Keep You Out of the Government's Crosshairs | <i>Judith Blaszczyk</i> |
| 2:25pm | The Winning Strategy for Billing Invasive Lines | <i>Kelly Dennis</i> |
| 3:15pm | Questions and Answers | |
| 3:55pm | Adjourn | |



Conference Speakers

Emil Engels, MD, MBA, CPC, FASA

President, Virginia Society of Anesthesiologists
Divisional Medical Officer, MEDNAX
Fairfax, VA

Rob Shakar, MD

Corporate Medical Director
American Anesthesiology
Adjunct Assistant Professor, Department of Anesthesiology
University of North Carolina Medical School
Wilmington, NC

David Bergman, DO

Chief Executive Officer
ePreop, Inc.
Seal Beach, CA

Vicki Myckowiak, Esq.

Myckowiak Associates, PC
Detroit, MI

Judith J. Semo, Esq.

Semo Law Group
Washington, DC

Mark F. Weiss, Esq.

The Mark F. Weiss Law Firm
Dallas, TX

Brian Thomas, JD

Vice President – Risk Management
Preferred Physicians Medical Risk
Retention Group
Overland Park, KS

Bellinger Moody, RHIA, CPC, CPC-I, CCP

President
Medac
Augusta, GA

Jeff Swearingen

Managing Director
Edgemont Capital Partners, LP
New York, NY

Steven Avery, CPA, MA-HSM, CGMA

President
Abeo
Alpharetta, GA

Daniel Prevost

Vice President
Abeo
Asheville, NC

Kelly Dennis, MBA, ACS-AN, CAN-PC, CHCA, CPC, CPC-I

Perfect Office Solutions, Inc.
Leesburg, FL

Devona Slater, CHA, CHC, CMCP

President
Auditing for Compliance and Education
Overland Park, KS

Judith Blaszczyk, RN, CPC, ACS-PM, ICDCT-CM

Compliance Auditor
Auditing for Compliance and Education
Overland Park, KS

Conference Directors

Charles Goodman, MD

President
Medical Business Solutions, LLC
Wilmington, DE

Vincent J. Vilasi, MD, MBA

Chairman, Department of Anesthesiology
Doctors Community Hospital
Great Falls, VA

Gary Haynes, MD, PhD

The Merryl and Sam Israel Chair in Anesthesiology
Tulane University School of Medicine
New Orleans, LA

Disclosure Policy

It is the policy of the Center for Continuing Education at Tulane University Health Sciences Center to plan and implement all of its educational activities in accordance with the ACCME® Essential Areas and Policies to ensure balance, independence, objectivity and scientific rigor. In accordance with the ACCME Standards for Commercial Support, everyone who is in a position to control the content of an educational activity certified for *AMA PRA Category 1 Credit™* is required to disclose all financial relationships with any commercial interests within the past 12 months that creates a real or apparent conflict of interest. Individuals who do not disclose are disqualified from participating in a CME activity. Individuals with potential for influence or control of CME content include planners and planning committee members, authors, teachers, educational activity directors, educational partners, and others who participate, e.g. facilitators and moderators. This disclosure pertains to relationships with pharmaceutical companies, biomedical device manufacturers, biotech firms, or other commercial interests as defined by the ACCME. Any real or apparent conflicts of interest related to the content of the presentations must be resolved prior to the educational activity. Disclosure of off-label, experimental or investigational use of drugs or devices must also be made known to the audience.

How to Register

If you would like to register to attend the AIAPM Conference you may choose among the following methods of payment:

-  **ONLINE** To register online or to download a .pdf of the Registration Form, please visit <http://www.AIAPMConference.com>
-  **EMAIL** Email completed Registration Form. Credit card payments only: cme@tulane.edu
-  **MAIL** Mail completed Registration Form, with payment (check or credit card) to: Advanced Institute for Anesthesia Practice Management c/o Center for Continuing Education Tulane University Health Sciences Center 1430 Tulane Ave #8451 New Orleans, LA 70112
-  **FAX** Fax completed Registration Form. Credit card payments only to: 504-988-1779

Checks should be made out to Tulane University.

While registration is open until the start of the meeting, we encourage early registration to enable us to provide the best possible service to participants.

Registration Fee

The fee is \$1,025 prior to March 15, \$1,125 after March 15. Fees include a thumb drive syllabus, full buffet breakfasts, morning and afternoon refreshment breaks, wine and cheese reception on Saturday and a buffet luncheon on Sunday. The optional lunches on Saturday are \$65. An optional printed syllabus is available for \$50.

Cancellation Policy

If you cancel your participation in this conference, your registration fee, less \$200.00 administrative fee, will be refunded when written notification is received by March 27, 2018. No refunds will be issued after March 27, 2018.

Accessibility

The Advanced Institute for Anesthesia Practice Management Conference is committed to providing equal access appropriate to need and circumstance and complies fully with the legal requirements of the Americans with Disabilities Act. If you are in need of special accommodation, please contact our office at 504-988-5466 ext. 1 or via email at cme@tulane.edu.

Optional Printed Syllabus

Your registration fee includes an electronic syllabus only. An optional printed syllabus is available for an additional \$50. If you wish to purchase a hardcopy/print syllabus, we must receive your pre-order before March 27, 2018. We will not have hardcopy syllabi onsite.

- | | | |
|---|--------------|-------|
| <input type="checkbox"/> Registration fee prior to March 15 | \$1,025 | _____ |
| <input type="checkbox"/> Registration fee after March 15 | \$1,125 | _____ |
| <input type="checkbox"/> Optional Luncheon # 1 - Saturday (Ask the Billing & Compliance Experts) | \$65 | _____ |
| <input type="checkbox"/> Optional Luncheon # 2 - Saturday (Ask the Practice Management Experts) | \$65 | _____ |
| <input type="checkbox"/> Printed Syllabus (Optional) | \$50 | _____ |
| | TOTAL | _____ |

Contact Information

Name _____ Degree _____

Specialty _____

Organization _____

Mailing Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____

Method of Payment

Check enclosed (U.S. funds only), payable to Tulane University (Tax ID# 72-04-23889)

Charge \$ _____ to my MasterCard Visa American Express Discover

Name as it appears on card _____

Card # _____ Exp. Date _____ / _____

Signature _____

For additional information about this activity, please email Advanced Institute for Anesthesia Practice Management at info@AIAPMConference.com

A list of registrants will be included in the syllabus and will include names and mailing addresses. The list will also be distributed to exhibitors for marketing purposes prior to the meeting.



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